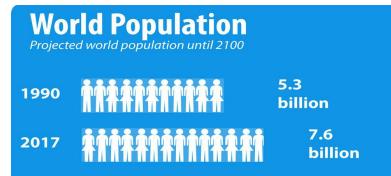
Proteins!! & relevance of US Soy

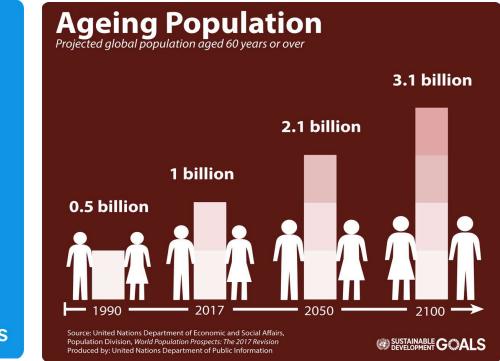
SOY USSEC.

Jaison John Team Lead, India, U.S. Soybean Export Council (USSEC)



billion

11.2



Solution to feeding humans nutritiously?

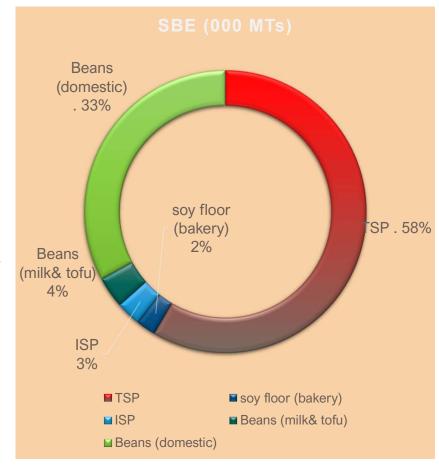
SOY

nutritious, safe, affordable and a sustainable global supply with economic viability for farmers.

2100

Soy – Consumption Patterns

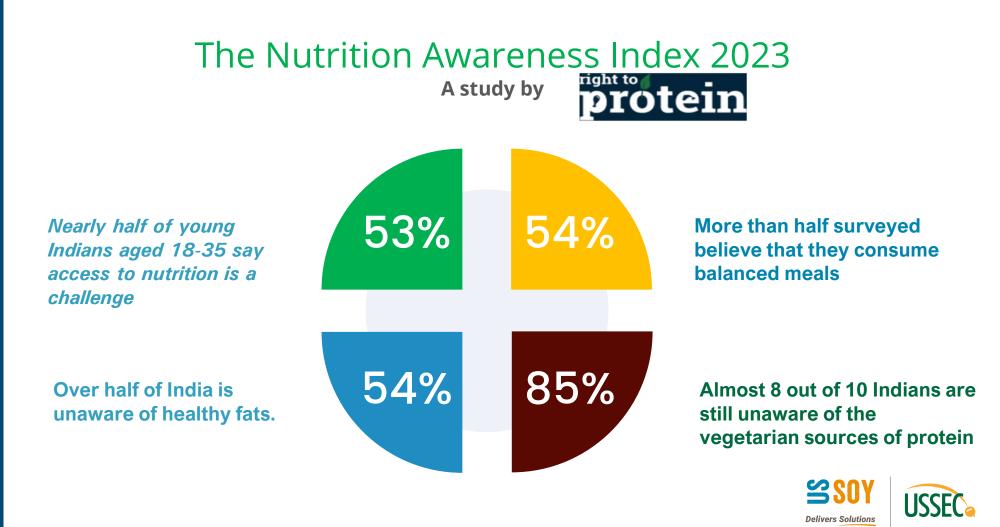
- Soy food is one of the fastest-growing segments (1.5 MMT)
- Mainly driven by health-conscious consumers
- Soymilk, tofu, and TSP protein supplement markets continue to have healthy growth.
- Home-level consumption of whole beans
- Increasing interest in plant protein-based foods
- Soy-based meat analogues are growing with innovative products
- High protein, low glycaemic reconstituted rice, Lentil analogue
- US soy protein isolate has about 60% market share (~25 m\$)
- Scope of US high-value protein products based on functionality
- Bakery, snack food and processed food industry.`
- Tempeh is a new entrant to the Indian market



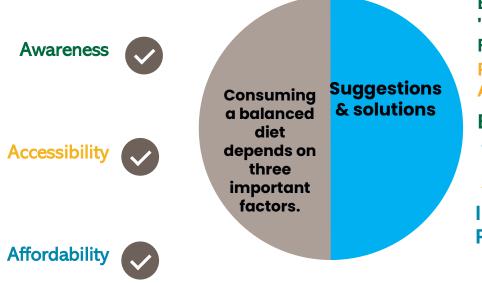
VISUAL CAPITALIST DATASTREAM



Source: CDC, WHO, BBC, Wikipedia, Historical records, Encyclopedia Britannica, Our World in Data



Factors vs solutions



EMPHASIS ON 'PROTEIN RICH' & 'IMMUNITY-BOOSTING PROTECTIVE' FOODS POLICY ACTION ON ACCESSIBILITY & AFFORDABILITY EDUCATION ON BALANCED DIET TRANSPARENCY IN LABELLING

ACCESS TO NUTRITIOUS FOOD

INCLUDING NUTRIENT-RICH FOOD IN PUBLIC DISTRIBUTION SYSTEMS



Protein Data in India

Our milk production 2021-22 is 221.06 MMT & per-capita availability of milk is 444 grams/day We have a placement of 12-13 Million Chicks per day We produce a total of **129.60 billion no's** of Eggs in the year 2021-22 Our per capita chicken consumption is 3.5 to 4 Kg, the highest is 72 kg – Israel Our per capita egg availability is 95/annum, the highest in Mexico, with 400 A broiler bird consumes 4-4.5 kgs of feed ((2.15 kg body weight average) within 40 days An egg requires 130 gms of feed 30 per cent of Indians are vegetarian Protein-rich food helps you stay away from diabetes Do not blame your food (soy, chicken, fish, or egg) for obesity or health. check your LIFESTYLE as well The human body requires 1 gm/Kilo of bodyweight protein per day

Today's feed, tomorrow's food

NUTRITION

There is a dearth of nutritional and economical feed ingredients, causing farmers to use "fillers" in their feed.

In the long term, fillers, low quality grains and protein reduce efficiency of production and adversely affect animal health.

MARKET DYNAMICS

When demand increases, should produce more.

Unfortunately, instead of benefiting from increased demand, higher prices drive down demand.

Farmers tend to reduce placement and provide less nutritional feed to cut costs .

NET RESULTS

Shortage of animal protein in the market Rising prices, inflation and malnutrition

Power of Protein - SOY

Immunity is our body's capability to fight against foreign organisms/abnormal cells/substances

whenever we are exposed to the above, the immune system releases antibodies to prevent any ill effects caused by the antigen.

An antigen is a toxin or other foreign substance which induces an immune response in the body

antibodies are the ammunition released by the immune system of our body to combat the attack by the antigen.

Proteins are essential for the creation of antibodies.

Amino acids are the building blocks of proteins.

Amino acids:- essential & non-essential, soy has 20 amino acids, which are required `for every animal/human.

There are 9 essential amino acids (the human /animal body can't produce or store them) so should be supplied from the protein we consume.

the rest are non-essential amino acids which are produced by our body.

Rich sources of protein are eggs, meat, poultry, fish, and other animal-origin foods.

For vegetarians and vegans, soy, legumes/pulses, nuts and oil seeds are major sources of proteins.

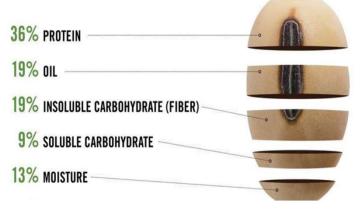
Curd is a good protein as well as a good probiotic

Relevance of Soy in feed/food industry

- Availability
- Affordability
- Consistent quality
- Sustainable source
- High protein (44 –60%)
- High digestibility (88-92%)
- Better Amino-acid profile
- Source of lipids



COMPOSITION



Its not just about the soy oil – its more than this!

Oil is 18%, and protein is 35-40% still, it is an OIL Seed

Soy is the economically feasible plant protein available

India consumes around 1.5 million mts of soybean in food

The primary contributor in the food sector is TVP and which is very much significant in our market

Soybeans grind and blend with wheat and other course grain in households, reaching around .3-.5 million mts.

New products which are getting into the limelight are Vegan alternatives and meat-like foods ()

We might be importing approximately 10K mts soy isolate, which is getting in demand, hence could see some Demand in this sector.

Soy products like .. Tofu, milk, papad, ice cream, soy nuts

Protein fortification is a sector govt is looking for investments in as we do have protein deficiency across the population

One positive shift or change that has been noticed during this Post covid is a "protein fever" where food products are coming with added PROTEIN

SOY is Economical



Why Beyond Meat went beyond

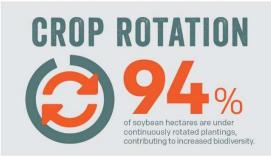
- Bubble Bust
- HYPE Vs Facts
- Alternative to MEAT
- Basic food Needs to be affordable
- "ultra-processed"
- Do We need this
- Inflation



SOY is Sustainable

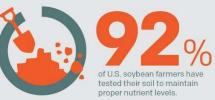
SUSTAINABILITY BY THE NUMBERS

U.S. soybean farmers use a number of sustainable practices day after day, year after year. And they're continually working to improve their sustainability for the future.





NUTRIENT MANAGEMENT







95%

PEST MANAGEMENT

of U.S. soybean farmers personally scout their fields each season to manage pests.

DETAILED RECORDKEEPING



Uniqueness of U.S. Soy

The research concluded that:

Soybean oil from U.S. soybeans produced **HIGH-QUALITY** crude soybean oil

LOW COST of refining and the HIGHEST refining rate

U.S. soybeans have **LOWER DAMAGE RATES** on arrival, due in part to the pre-harvest conditions, such as climate, and post-harvest storage





prótein PARACOX

India Food To Feed Study







2023 SOY SUMMIT Powered by protein

protein

An awareness campaign to educate people about the importance of adequate protein consumption for better nutrition, health, and wellbeing

The campaign aspires to build public knowledge of different types of protein sources, to meet larger nutritional security goals

Right To Protein is supported by several like-minded organizations, institutions, academicians, professionals, and individuals. The campaign is exclusively driven by the U.S. Soybean Export Council (USSEC)



www.righttoprotein.com

















YOUR SUSTAINABILITY SOLUTION.





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